



## PRESS RELEASE

### CONTACTS

Marc Cabaret  
CFO  
Tel.: +33 (0)1.46.96.00.40

**NewCap.**  
Emmanuel Huynh / Axelle Vuillermet  
Tel.: +33 (0)1.44.71.94.94  
net2s@newcap.fr

### Q1 RESULTS

**Puteaux – 15 October 2008** : NET2S (ISIN : FR0000075921), a consulting group specialized in the implementation of innovating solutions focused on information and communication technologies and a leading provider on the security market, today announced the geographical breakdown of its activities for the first quarter of its financial year. This information is in addition to the press release published on 13th August 2008, regarding the non reviewed by the statutory auditors results for the first quarter of the financial year ending June 30th 2008.

Q1-2008/09 sales came to €21.5m, reflecting 8% organic growth. Current operating profit came to €0.6m, representing a current operating margin of 2.7% of sales.

Geographically, activities are distributed as follows: 56.9% in France, 32.1% in Europe outside France and 11% for the rest of the World, compared with 59.5%, 27.1% and 13.4% respectively for the first quarter of the last fiscal year.

Operations carried out internationally have therefore increased slightly, to 43.1% of the Group's sales in the first quarter of 2008/09 compared with 40.5% for the first quarter of 2007/08.

Key indicators as of 30th June 2008

- |   |               |
|---|---------------|
| - Group headcount:                                    | 862 employees |
| - Non-billable staff rate:                            | 18.9%         |
| - Net cash-position as of 30 <sup>th</sup> June 2008: | €1.4 M        |

**NET2S:** [www.net2s.com](http://www.net2s.com)

NET2S is a consulting group specialized in the implementation of innovating solutions focusing on information and communication technologies, and a leading provider on the security market. Established in Paris, London, New York, Zurich, Brussels, Madrid and Casablanca, NET2S had 862 employees (including 699 consultants and engineers) at 30<sup>th</sup> June 2008. The combination of technological solutions and cross-functional offers, with dedicated business lines, particularly in the finance and telecoms sectors, allows NET2S to offer its customers high value added.

NET2S is a BT group company.

**About BT**

BT is one of the world's leading providers of communications solutions and services operating in 170 countries. Its principal activities include the provision of networked IT services globally; local, national and international telecommunications services to our customers for use at home, at work and on the move; broadband and internet products and services and converged fixed/mobile products and services. BT consists principally of four lines of business: BT Global Services, Openreach, BT Retail and BT Wholesale.

In the year ended 31 March 2008, BT Group's revenue was £20,704 million with profit before taxation and specific items of £2,506 million.

British Telecommunications plc (BT) is a wholly-owned subsidiary of BT Group plc and encompasses virtually all businesses and assets of the BT Group. BT Group plc is listed on stock exchanges in London and New York.

For more information, visit [www.bt.com/aboutbt](http://www.bt.com/aboutbt)

Listed on NYSE Euronext - Compartment C

ISIN : **FR0000075921**, Reuters: **NET2.LN**, Bloomberg: **NETS FP**

**FTSE Classification: 97/972**



**Publication of H1 2008-09 sales: 12 november 2008 after market close**